A Research Tool Provided by the Real Estate Board of Greater Vancouver

Richmond



June 2020

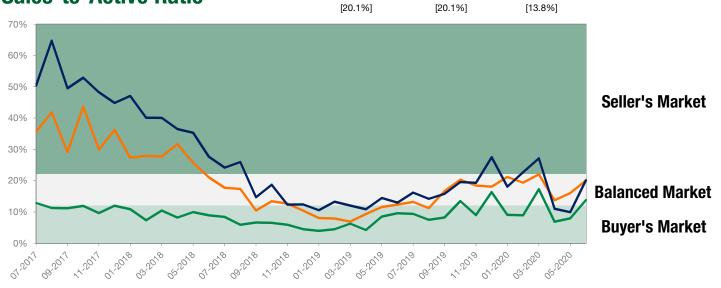
| Detached Properties | | June | | Мау | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2020 | 2019 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 545 | 941 | - 42.1% | 529 | 964 | - 45.1% |
| Sales | 75 | 90 | - 16.7% | 42 | 82 | - 48.8% |
| Days on Market Average | 46 | 52 | - 11.5% | 55 | 59 | - 6.8% |
| MLS® HPI Benchmark Price | \$1,511,400 | \$1,484,600 | + 1.8% | \$1,528,400 | \$1,503,700 | + 1.6% |

| Condos | June | | | Мау | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2020 | 2019 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 666 | 921 | - 27.7% | 647 | 914 | - 29.2% |
| Sales | 134 | 119 | + 12.6% | 64 | 132 | - 51.5% |
| Days on Market Average | 51 | 45 | + 13.3% | 38 | 43 | - 11.6% |
| MLS® HPI Benchmark Price | \$650,700 | \$628,500 | + 3.5% | \$652,800 | \$637,900 | + 2.3% |

| Townhomes | | June | | Мау | | |
|--------------------------|------------------------------|-----------|---------|-----------|--------------------|---------|
| Activity Snapshot | 2020 2019 One-Year Change | | 2020 | 2019 | One-Year Change | |
| Total Active Listings | 309 | 486 | - 36.4% | 281 | 466 | - 39.7% |
| Sales | 62 | 60 | + 3.3% | 45 | 54 | - 16.7% |
| Days on Market Average | 57 | 44 | + 29.5% | 57 | 40 | + 42.5% |
| MLS® HPI Benchmark Price | \$791,100 | \$771,900 | + 2.5% | \$793,500 | \$773,400 | + 2.6% |

Townhome

Sales-to-Active Ratio



Condo

Detached

A Research Tool Provided by the Real Estate Board of Greater Vancouver

REAL ESTATE BOARD

Richmond

Detached Properties Report – June 2020

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 1 | 0 |
| \$200,000 to \$399,999 | 0 | 4 | 0 |
| \$400,000 to \$899,999 | 2 | 3 | 70 |
| \$900,000 to \$1,499,999 | 44 | 122 | 37 |
| \$1,500,000 to \$1,999,999 | 23 | 150 | 52 |
| \$2,000,000 to \$2,999,999 | 4 | 176 | 36 |
| \$3,000,000 and \$3,999,999 | 1 | 58 | 176 |
| \$4,000,000 to \$4,999,999 | 0 | 16 | 0 |
| \$5,000,000 and Above | 1 | 15 | 178 |
| TOTAL | 75 | 545 | 46 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Boyd Park | 4 | 12 | \$1,348,600 | - 0.8% |
| Bridgeport RI | 0 | 21 | \$1,309,900 | + 4.7% |
| Brighouse | 0 | 6 | \$0 | |
| Brighouse South | 0 | 2 | \$0 | |
| Broadmoor | 3 | 45 | \$1,850,200 | - 2.6% |
| East Cambie | 1 | 10 | \$1,331,000 | + 4.1% |
| East Richmond | 0 | 13 | \$1,791,500 | - 2.4% |
| Garden City | 2 | 14 | \$1,304,800 | + 2.4% |
| Gilmore | 3 | 5 | \$1,621,200 | - 2.4% |
| Granville | 3 | 55 | \$1,705,000 | + 8.5% |
| Hamilton RI | 2 | 15 | \$1,056,600 | + 3.3% |
| Ironwood | 3 | 19 | \$1,336,300 | + 2.0% |
| Lackner | 1 | 17 | \$1,471,300 | - 1.3% |
| McLennan | 0 | 12 | \$1,701,900 | + 0.5% |
| McLennan North | 0 | 2 | \$1,683,900 | + 3.3% |
| McNair | 1 | 20 | \$1,445,500 | + 2.1% |
| Quilchena RI | 3 | 18 | \$1,532,700 | + 7.2% |
| Riverdale RI | 3 | 34 | \$1,581,500 | + 7.5% |
| Saunders | 5 | 25 | \$1,404,000 | + 1.6% |
| Sea Island | 0 | 5 | \$796,300 | + 2.5% |
| Seafair | 4 | 35 | \$1,376,800 | + 0.2% |
| South Arm | 4 | 15 | \$1,242,100 | + 1.8% |
| Steveston North | 9 | 26 | \$1,246,400 | + 0.1% |
| Steveston South | 3 | 27 | FALSE | - 100.0% |
| Steveston Village | 5 | 9 | \$1,324,700 | - 2.1% |
| Terra Nova | 5 | 12 | \$1,820,500 | + 8.7% |
| West Cambie | 5 | 20 | \$1,334,500 | + 3.9% |
| Westwind | 1 | 13 | \$1,494,200 | - 2.7% |
| Woodwards | 5 | 38 | \$1,415,100 | + 1.7% |
| TOTAL* | 75 | 545 | \$1,511,400 | + 1.8% |

Detached Homes - Richmond Active Listings MLS® HPI Benchmark Price Sales \$1,530,000 \$1,528,400 \$1,522,800 \$1,511,400 \$1,506,800 \$1,503,100 \$1,501,600 \$1,490,800 \$1,492,300 \$1,474,800 \$1,476,800 \$1,458,800 772 919 882 868 573 596 557 529 527 523 545 794 107 86 86 75 66 08-2019 69 53 96 42 05-2020 71 09-2019 52 01-2020 36 04-2020 07-2019 10-2019 11-2019 12-2019 02-2020 03-2020 06-2020

* This represents the total of the Richmond area, not the sum of the areas above.

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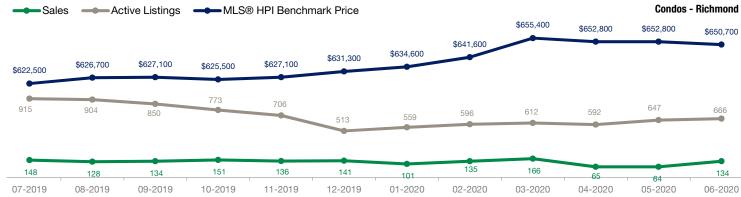
Richmond



Condo Report – June 2020

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 2 | 0 |
| \$200,000 to \$399,999 | 18 | 67 | 71 |
| \$400,000 to \$899,999 | 111 | 495 | 47 |
| \$900,000 to \$1,499,999 | 5 | 84 | 74 |
| \$1,500,000 to \$1,999,999 | 0 | 11 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 4 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 3 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 134 | 666 | 51 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Boyd Park | 3 | 10 | \$436,500 | + 1.0% |
| Bridgeport RI | 2 | 7 | \$717,000 | + 1.9% |
| Brighouse | 31 | 279 | \$628,600 | + 1.6% |
| Brighouse South | 16 | 74 | \$552,900 | - 1.5% |
| Broadmoor | 0 | 9 | \$503,100 | + 5.9% |
| East Cambie | 0 | 6 | \$529,500 | + 11.1% |
| East Richmond | 1 | 4 | \$747,300 | + 1.6% |
| Garden City | 0 | 1 | \$444,800 | + 7.1% |
| Gilmore | 0 | 0 | \$0 | |
| Granville | 0 | 14 | \$258,300 | + 4.4% |
| Hamilton RI | 7 | 11 | \$685,400 | + 1.4% |
| Ironwood | 2 | 16 | \$638,200 | + 3.6% |
| Lackner | 0 | 0 | \$0 | |
| McLennan | 0 | 0 | \$0 | |
| McLennan North | 4 | 35 | \$777,100 | + 5.3% |
| McNair | 0 | 0 | \$0 | |
| Quilchena RI | 0 | 1 | \$401,100 | + 4.8% |
| Riverdale RI | 8 | 12 | \$521,400 | - 5.2% |
| Saunders | 1 | 0 | \$0 | |
| Sea Island | 0 | 2 | \$0 | |
| Seafair | 0 | 0 | \$433,900 | + 1.3% |
| South Arm | 2 | 7 | \$308,200 | + 4.4% |
| Steveston North | 1 | 4 | \$411,200 | - 2.5% |
| Steveston South | 8 | 22 | \$539,700 | + 1.7% |
| Steveston Village | 1 | 22 | \$0 | |
| Terra Nova | 0 | 0 | \$0 | |
| West Cambie | 47 | 130 | \$668,300 | + 1.7% |
| Westwind | 0 | 0 | \$0 | |
| Woodwards | 0 | 0 | \$0 | |
| TOTAL* | 134 | 666 | \$650,700 | + 3.5% |



* This represents the total of the Richmond area, not the sum of the areas above.

Current as of July 02, 2020. All data from the Real Estate Board of Greater Vancouver. Report © 2020 ShowingTime. Percent changes are calculated using rounded figures.

A Research Tool Provided by the Real Estate Board of Greater Vancouver



Richmond

Townhomes Report – June 2020

| Price Range | Sales | Active | Days on |
|-----------------------------|-------|----------|---------|
| r nee hange | Jales | Listings | Market |
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 40 | 141 | 50 |
| \$900,000 to \$1,499,999 | 21 | 166 | 71 |
| \$1,500,000 to \$1,999,999 | 1 | 1 | 20 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 1 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 62 | 309 | 57 |
| | | | |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Boyd Park | 2 | 3 | \$485,700 | + 3.1% |
| Bridgeport RI | 1 | 27 | \$620,300 | + 9.2% |
| Brighouse | 2 | 23 | \$723,100 | + 1.0% |
| Brighouse South | 6 | 24 | \$789,700 | + 0.8% |
| Broadmoor | 1 | 13 | \$899,100 | + 0.4% |
| East Cambie | 5 | 14 | \$705,100 | + 1.0% |
| East Richmond | 0 | 2 | \$0 | |
| Garden City | 1 | 8 | \$845,700 | - 0.1% |
| Gilmore | 0 | 0 | \$0 | |
| Granville | 1 | 12 | \$688,200 | + 0.6% |
| Hamilton RI | 1 | 21 | \$616,500 | + 3.3% |
| Ironwood | 3 | 7 | \$623,300 | + 7.8% |
| Lackner | 2 | 1 | \$913,700 | + 3.5% |
| McLennan | 0 | 0 | \$0 | |
| McLennan North | 7 | 55 | \$909,100 | + 3.0% |
| McNair | 1 | 1 | \$536,300 | + 5.6% |
| Quilchena RI | 0 | 2 | \$648,100 | + 4.0% |
| Riverdale RI | 2 | 4 | \$821,100 | + 2.8% |
| Saunders | 2 | 7 | \$615,600 | + 1.0% |
| Sea Island | 0 | 0 | \$0 | |
| Seafair | 0 | 1 | \$955,600 | + 4.7% |
| South Arm | 2 | 2 | \$634,800 | + 0.5% |
| Steveston North | 1 | 11 | \$644,600 | + 2.5% |
| Steveston South | 3 | 9 | \$904,500 | + 2.6% |
| Steveston Village | 2 | 7 | \$809,600 | + 0.4% |
| Terra Nova | 4 | 14 | \$925,300 | + 2.4% |
| West Cambie | 10 | 21 | \$794,800 | + 1.6% |
| Westwind | 0 | 3 | \$799,600 | + 3.8% |
| Woodwards | 3 | 17 | \$741,600 | - 1.1% |
| TOTAL* | 62 | 309 | \$791,100 | + 2.5% |

* This represents the total of the Richmond area, not the sum of the areas above.



Current as of July 02, 2020. All data from the Real Estate Board of Greater Vancouver. Report © 2020 ShowingTime. Percent changes are calculated using rounded figures.

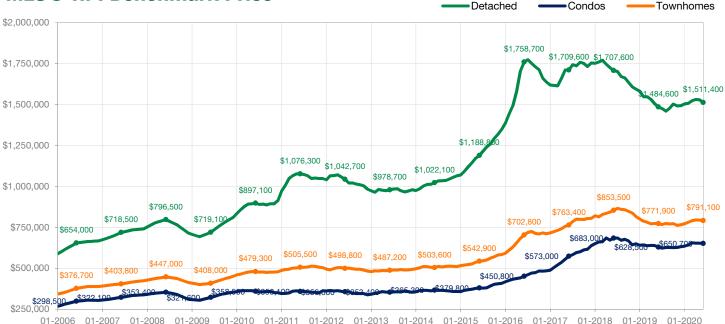
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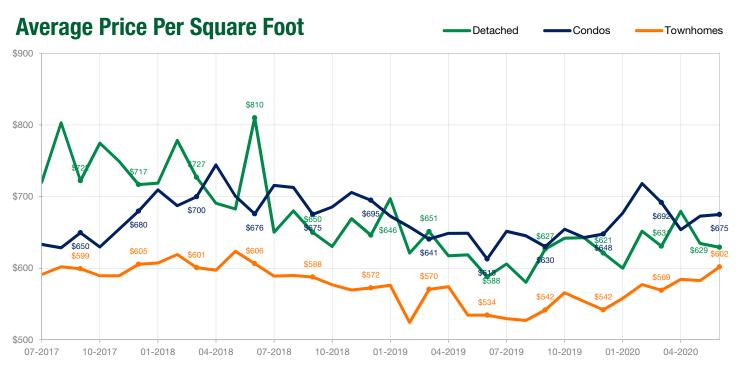


June 2020

MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.